Pharmacist Carter Goes to Washington

The victory of Republican state senator and NCPA member Buddy Carter in Georgia’s 1st Congressional District may be truly historic. Carter, a pharmacist with three stores, is likely the first actively practicing pharmacist-owner elected in more than a century—and perhaps ever. The American Institute of the History of Pharmacy was unable to find another pharmacist who definitively owned a pharmacy at the time of election to Congress. Carter prevailed on November 4th by receiving 62% of the vote over his Democratic opponent Brian Reese. NCPA was actively involved in this race and held several fundraisers that were instrumental in bolstering Carter’s campaign with the majority of his campaign contributions coming from pharmacists across the country. It is a pivotal time in the pharmacy profession, so now more than ever Congress will benefit from having a pharmacist like Buddy among its ranks.

Congressional Pharmacy Caucuses

In 2014, NCPA worked with community pharmacy champions Sens. Jerry Moran (R-KS) and Jon Tester (D-MT) in the U.S. Senate and Reps. Austin Scott (R-GA-8) and Peter Welch (D-VT-At Large) in the House as respective co-chairs of the Congressional Pharmacy Caucuses. Both caucuses are critical to advancing legislative priorities for community pharmacies. The efforts of the caucuses extend beyond pushing for passage of legislation to include educating their colleagues and the public about value of community pharmacies to our health care system. The caucuses host briefings for Capitol Hill staff and will continue to raise awareness of important issues for community pharmacies and their patients.

Analysis of 2014 Mid-term Elections

U.S. Senate

Republicans picked up nine seats to win control of the Senate. Republicans defeated five incumbents including longtime pharmacy champions Mark Pryor in Arkansas and Kay Hagan in North Carolina. Pro-pharmacy Rep. Shelley Moore Capito (R) won an open seat in West Virginia. In Iowa, state Sen. Joni Ernst won a brutally competitive open-seat race to pad the GOP’s new majority by defeating Rep. Bruce Braley (D), a strong supporter of many NCPA-backed bills.

The NCPA PAC contributed to 25 Senate candidates this election cycle, with 21 (84%) of them winning.

- Incumbent Candidates: 14/16 Won (88%)
- Open Seat Candidates: 5/7 Won (71%)
- Challenger Candidates: 2/2 Won (100%)

Senate Leadership

- With Republicans capturing the majority, Sen. Mitch McConnell (R-KY) will serve as Majority Leader, followed by Sen. John Cornyn (R-TX) as Whip, Sen. John Thune (R-SD) as Conference Chairman, Sen.
John Barrasso (R-WY) as Republican Committee Policy chair, Sen. Roy Blunt (R-MO) as Conference vice chair, and Sen. Roger Wicker (R-MS) as chairman of the National Republican Senatorial Committee.

• With Democrats now in the minority they are retaining Sen. Harry Reid (D-NV) as Minority Leader, Sen. Richard Durbin (D-IL) as minority Whip, Charles Schumer (D-NY) as Conference vice chair, and Sen. Patty Murray (D-WA) as conference secretary. Also joining the Democratic leadership team: Sen. Jon Tester (D-MT) as Democratic Senatorial Campaign Committee chair, Sen. Amy Klobuchar (D-MN) as chair of the Senate Democratic Steering and Outreach Committee, and Sen. Mark Warner (D-VA) as Policy Development Advisor at the Democratic Policy and Communications Center.

Key Committees

• In the new Congress Sen. Orrin Hatch (R-UT) is Chairman of the Senate Finance Committee and Sen. Ron Wyden (D-OR) the Ranking Democrat. Republicans have announced three additions to the committee: Sens. Dan Coats (R-IN), Dean Heller (R-NV), and Tim Scott (R-SC).

• Sen. Mike Enzi (R-WY) is Chairman of the Senate Health, Education, Labor and Pensions (HELP) Committee (with jurisdiction over the Food and Drug Administration, including pharmacy supply chain security and compounding) and with the retirement of Sen. Tom Harkin (D-IA), Sen. Patty Murray (D-WA) is the Ranking Democrat. Republicans have announced three additions to the committee: Sens. Bill Cassidy (R-LA), Susan Collins (R-ME), and Pat Roberts (R-KS).

U.S. House of Representatives

By all measures, Republicans enjoyed historic gains exceeding pre-election expectations in House races across the country. The Republicans picked up 13 seats giving them 247 of the House’s 435 seats, the GOP’s largest delegation since 1931, when Herbert Hoover was President. Pharmacy champions Reps. Doug Collins (R-GA), Morgan Griffith (R-VA), Ruben Hinojosa (D-TX), Dave Loebsack (D-IA), Cathy McMorris Rodgers (R-WA), Austin Scott (R-GA), and Peter Welch (D-VT) all won re-election.

The NCPA PAC contributed to 152 House candidates this election cycle, with 143 (94%) of them winning.

• Incumbent Candidates: 126/131 Won (96%)
• Open Seat Candidates: 16/20 Won (80%)
• Challenger Candidates: 1/1 Won (100%)

House Leadership


• House Democrats also returned Rep. Nancy Pelosi (D-CA) as Minority Leader, Rep. Steny Hoyer (D-MD) as Minority Whip, Rep. James Clyburn (D-SC) as Assistant Minori-

ty Leader, Rep. Xavier Becerra (D-CA) as Democratic Caucus Chair, and Rep. Joe Crowley (D-NY) as Democratic Caucus Vice Chair.

Key Committees

• House Energy and Commerce Committee: Rep. Fred Upton (R-MI) remains Chairman, with the retirement of Rep. Henry Waxman (R-CA), Rep. Frank Pallone (D-NJ) now serves as Ranking Democrat. This key committee oversees the Department of Health and Human Services, the Federal Trade Commission, and FDA. Republicans have announced seven additions to the committee: Reps. Susan Brooks (R-IN), Larry Buschon (R-IN), Chris Collins (R-NY), Kevin Cramer (R-ND), Bill Flores (R-TX), Richard Hudson (R-NC), and Markwayne Mullin (R-OK).

• House Ways and Means Committee: With the retirement of Rep. Dave Camp (R-MI), Rep. Paul Ryan
(R-WI) will serve as Chairman and Rep. Sander Levin (D-MI) will remain the Ranking Democrat. Republicans have announced four additions to the committee: Reps. George Holding (R-NC), Pat Meehan (R-PA), Kristi Noem (R-SD), and Jason Smith (R-MO). Democrats have announced that there will be no changes to the committee roster.

In the States

Governors
There were 36 gubernatorial elections this cycle, with Republicans defending 22 seats and just 14 seats for the Democrats. All totaled, the Republicans had a net gain of two seats (giving them 31 total), the Democrats had a net loss of four seats (leaving them with 18 total), and an independent picked up one seat. In Arkansas former Representative and community pharmacy champion, Mike Ross (D) was defeated by former Rep. Asa Hutchinson (R) in the open seat race for Governor.

State Legislatures
The Republican wave has left Democrats at their lowest point in state legislatures in nearly a century, where state legislative chambers now stand at 68 Republican, 30 Democrat, one tie and one nonpartisan (Nebraska). A total of 11 flipped to Republican control. Nine of them were previously held by Democrats, while Republicans gained an outright majority in two chambers where they previously ruled by coalition.

Pharmacists in the State Legislatures
Community pharmacy was victorious on the state level where there are 48 pharmacists (38 Republicans and 10 Democrats) serving in state legislatures, consisting of new and old legislators, serving in 25 states. Of the 27 incumbent races, 25 seats were retained and of the six races for new candidates, half were won (two lost, one withdrew).

Alabama: Incumbent Sen. Bill Beaasley (D), Reps. Elaine Beech (D) and Ronald Johnson (R) won.

Arkansas: New candidate Justin Boyd (R) won District 77.

California: New candidate Jeff Stone (R) was elected as Senator.

Georgia: Four Republican incumbent Representatives won in Georgia: Reps. Bruce Broadrick, Buddy Harden, Butch Parrish, and Ron Stephens.


Indiana: Incumbent Sen. Ron Grooms (R) and incumbent Rep. Steve Davission (R) won their races.

Kansas: Brian Caswell (D) lost the District 1 Representative seat. Incumbent Rep. Don Hill (R) was unchallenged and won his race.

Kentucky: Democrat Mike Seiber withdrew from the race for a House seat.

Louisiana: The following were not up for re-election: Sens. Fred Mills, Jr. (R) and Ronnie Johns (R) and Rep. H. Bernard LeBas (R).

Maryland: Incumbent Delegate Donald Elliot (R) lost in District 5. Incumbent Delegate Theodore Sophocleus (D) won District 32.

NCPA Members Attend Bill Signing Ceremony with Governor Kasich (R-OH)

Sarah Huffman (aide to Ohio Sen. Balderson), Greg Bennett (aide to Ohio Sen. Balderson), Ernest Boyd (Executive Director, Ohio Pharmacists Association), Larry Schieber (Schieber Family Pharmacy), John Coler (Shrivers Pharmacy), Antonio Ciacia (Director of Government Relations, and Ohio Pharmacists Association), Michelle Fitzgibbon (Lobbyist, Ohio Pharmacists Association), and Ohio State Sen. Troy Balderson (R) look on as Gov. John Kasich signs S.B. 258 into law. In a victory for community pharmacy, S.B. 258 sets reasonable standards over how PBMs may audit pharmacies in the state of Ohio.
Maine: Incumbent Reps. Paul Chace (R) and Robert Nutting (R) won their races.

Mississippi: The following were not up for re-election: Reps. Bobby Howell (R), Eugene Hamilton (R), H. Nolan Mettetal (R), and John Read (R).

Missouri: Republican incumbent Rep. Keith Frederick in District 121 and new candidate Travis Fitzwater (R) in District 49 won. Sen. David Sater (R) and Rep. Lynn Morris (R) were not up for re-election.

North Carolina: Republican incumbent Tom Murry lost his race in District 41.

New York: Incumbent Assemblyman John McDonald, III (D) won District 108.

North Dakota: Sen. Howard Anderson (R) was not up for re-election.

Ohio: Sen. Dave Burke (R) was not up for re-election.

Oklahoma: Incumbent Rep. David Derby (R) won District 74 and Sen. Rob Standridge (R) was not up for re-election.

Oregon: Incumbent Rep. Mitch Greenlick (D) won District 33 and new candidate Tim McMenamin (R) lost in District 41.

South Carolina: Incumbent Rep. L. Kit Spires (R) won District 96 and Sens. Kevin Bryant (R) and Ronnie Cromer (R) were not up for re-election.

Tennessee: Incumbent Rep. David Shepard (D) won a close race by 16 votes in District 69 and incumbent Sen. Randy McNally (R) won. Sen. Ferrell Haile (R) was not up for re-election.

Texas: Incumbent Sen. Charles Schwertner (R) won and Sen. Leticia Van De Putte (D) was not up for re-election.


Virginia: Delegates Chris Jones (R) and Keith Hodges (R) were not up for re-election.

Washington: Sen. Linda Evans Parlette (R) was not up for re-election.

West Virginia: Incumbent Delegate Don Perdue (D) won.
Pharmacy Fundraisers for Key Members of Congress Successful

In the 2014 election cycle, NCPA organized several highly successful fundraisers with many NCPA members contributing personally along with NCPA-hosted industry PAC events. These events raised a combined $500,000 for the following:

Senate Fundraising Events
- Sen. Pat Roberts (R-KS)
- Sen. Lamar Alexander (R-TN)
- Sen. Max Baucus (D-MT)
- Sen. Mike Enzi (R-WY)
- Sen. Mark Pryor (D-AR)

House Fundraising Events
- Rep. Tim Bishop (D-NY)
- Rep. Cheri Bustos (D-IL)
- Rep. Bradley Byrne (R-AL)
- Cand. Buddy Carter (R-GA)
- Rep. Chris Collins (R-NY)
- Rep. Doug Collins (R-GA)
- Rep. Suzan DelBene (D-WA)
- Rep. Morgan Griffith (R-VA)
- Rep. Jack Kingston (R-GA)
- Rep. Dan Maffei (D-NY)
- Rep. Tom Marino (R-PA)
- Rep. Jim Matheson (D-UT)
- Rep. Mike McIntyre (D-NC)
- Rep. Bill Owens (D-NY)
- Rep. Tom Reed (R-NY)
- Rep. Martha Roby (R-AL)
- Rep. Cathy McMorris Rodgers (R-WA)
- Rep. Austin Scott (R-GA)
- Rep. Jason Smith (R-MO)
- Rep. Peter Welch (D-VT)

2014 Pharmacy Visits

Every day, the NCPA government affairs department works with members of Congress to help them better understand the day-to-day challenges facing community pharmacies. The best way to do this is for a member of Congress to visit a community pharmacy in their district. These visits give elected officials a “behind the scenes” look at daily operations and illustrate the important role independent pharmacies play in the community. When visiting a pharmacy, elected officials have hands-on opportunity to speak with the hosting pharmacies, the staff, and his or her constituents who visit the pharmacy. NCPA members held over 30 pharmacy visits with members of Congress in 2014. If you are interested in hosting your member of Congress for a pharmacy visit, please contact Kendal Ann Miller in the NCPA Government Affairs Department at 703-838-2695.


On Oct. 24, 2014, Good Day Pharmacy Chief Operations Officer Vicki Einhellig and Pharmacy Manager Jenifer Panek hosted a pharmacy tour with Rep. Jared Polis (D-CO-2) at the Good Day Pharmacy Spring Creek Medical Park location. The meeting resulted in positive recognition of local independent pharmacies and their commitment to medication safety, as well as being recognized providers of innovative pharmacy services such as vaccination, health education, and disease state management.

Grassroots: NCPA Members Actively Engage in Influencing Congress and State Legislatures

In 2014, NCPA continued to engage membership on an array of federal and state issues. At the federal level, grassroots efforts were primarily focused on voicing support for pro-independent pharmacy provisions in the Medicare Part D rule proposed by the Centers for Medicare & Medicaid Services and promoting legislation such as the Ensuring Seniors Access to Local Pharmacies Act (H.R. 4577) and the Generic Drug Pricing Fairness act (H.R. 4437).

First, your involvement in contacting your legislators and submitting public comments to CMS on its proposed rule helped keep language requiring plans to update their MACs at least once every seven days in the final rule. Furthermore, concerns raised by CMS
were echoed by members of Congress who introduced legislation to address restrictive “preferred” networks in Part D plans and to codify CMS’ actions on MAC pricing requirements. Your contacts with members of Congress have helped secure 80 co-sponsors for H.R. 4577 to allow any willing pharmacy to participate in preferred networks and 15 co-sponsors for H.R. 4437 to ensure MAC reimbursements more accurately reflect market conditions.

NCPA has also enhanced our involvement with state issues. Over the past year, we have assisted several states with grassroots outreach on issues such as pharmacy audits, MAC pricing updates, and voiced opposition to a restrictive biosimilars bill in Pennsylvania.

2015 is likely to be another whirlwind year. We expect legislation will again be introduced in Congress to address preferred networks and timely MAC reimbursement updates and to recognize pharmacists as providers under Medicare Part B. We will continue to build 2014’s progress, but we need your continued grassroots support and participation to further our legislative progress.

2014 NCPA PAC MVPs ($5,000 maximum personal contribution allowed by law)
- Danny Cottrell, Brewton, AL
- Stephen Giroux, Middleport, NY
- H. Edward Heckman, Stoughton, WI
- B. Douglas Hoey, Alexandria, VA
- Edmund Horton, Stephenville, TX
- Tony Ogden, Pasadena, TX
- Richie Ray, Conroe, TX

2014 NCPA PAC Champions ($2,500 or more personal contribution)
- Ralph Bouvette, Frankfort, KY
- John Carson, San Antonio, TX
- Robert Greenwood, Waterloo, IA
- Sherwood Klein, Ellicottville, NY
- Lonnie Meredith, Haskell, TX
- Sandy Mitchell, Owensville, MO
- Anthony Ortiz, North Bergen, NJ
- Steve Pfister, Alexandria, VA
- Thomas Quinlan, Wayland, NY
- Darrin Silbaugh, Carlisle, PA
- David Smith, Brookville, PA
- Michael Vinson, Montgomery, AL
- Lonny Wilson, Oklahoma City, OK

The NCPA Legislative/Legal Defense Fund (LDF) supports NCPA’s ongoing political advocacy initiatives including lobbying activities, research, coalition-building, grassroots mobilizations, targeted advertisement, and lawsuits in the states. Government controls more and more of our business and NCPA battles to ensure your ability to grow your business and serve your patients. The LDF is our war chest in the fight. All of our success—this year and into the future—depends on your support.

2014 LDF Platinum Donors ($200,000 or more annually)
- AmerisourceBergen, Chesterbrook, PA
- Cardinal Health, Dublin, OH
- Compliant Pharmacy Alliance Cooperative, Stoughton, WI
- Independent Pharmacy Cooperative, Sun Prairie, WI
- McKesson Corporation, San Francisco, CA

2014 LDF Silver Donors ($5,000 or more annually)
- American Associated Pharmacies, Scottsboro, AL
- American Pharmacy Cooperative, Inc., Bessemer, AL
- American Pharmacy Services Corporation, Frankfort, KY
- Buy Rite Drugs, Albany, GA
- Georgia Academy of Independent Pharmacy, Atlanta, GA
- Greenwood Drug (Waterloo, IA)/ Denver Drug, Inc. (Denver, IA)
- Hart Pharmacy, La Marque, TX
- H.D. Smith, Springfield, IL
- Merwin LTC Pharmacy, Minneapolis, MN
- Professional Compounding Centers of America, Houston, TX
- Rochester Drug Cooperative, Inc., Rochester, NY
- Rx Plus Pharmacies, Inc., Wheat Ridge, CO
- Total Care Pharmacy, Morehead, KY
- Value Drug Company, Dunncansville, PA

The NCPA PAC is a way to ensure that our industry speaks with one voice in Washington, D.C., and has a powerful political presence in the nation’s capital. In the 2014 election cycle (January 1, 2013–November 4, 2014) the NCPA PAC contributed $922,500 to candidates and party committees at the federal level. Thank you to all of you who generously contributed with personal funds to the NCPA PAC. Without your support we would have not been able to support so many successful candidates this election cycle!
CONTINUED SUPPORT OF NCPA PAC RAISES THE PROFILE OF INDEPENDENT COMMUNITY PHARMACY!

To learn more about NCPA PAC, please contact Karry LaViolette at karry.laviolette@ncpanet.org or 703-600-1180.

“Are you willing to give a $1 a day [to the NCPA PAC] to protect your business and your bottom line?”
—Steve Giroux, PAC Chairman, Middleport Family Health Center, Middleport, NY

### Enrollment Form

Yes! I want to protect my pharmacy by helping elect members of Congress who support community pharmacy!

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- Enclosed is my **personal check** for a one-time donation, payable to "NCPA PAC": $5,000 $2,500 $1,000 $500 $165 (Dollar A Day) Other $ ____________
  (Partnership and sole proprietorship checks are permitted to PACs; however, corporate funds are prohibited by Federal law.)

- Please bill my **personal credit card**: Visa MasterCard American Express Discover

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With monthly contributions of: $416.65 (maximum allowed) $250 $100 $75 $50 Other $ ____________

Or, with a one-time contribution of: $5,000 (maximum allowed) $2,500 $1,000 $500 $165 Other $ ____________

Contributions to the NCPA PAC are not deductible for federal income tax purposes. Contributions to NCPA PAC are used for political purposes. All contributions are voluntary. You may refuse to contribute without reprisal. The guidelines are merely suggestions; you may chose to contribute more or less than the guidelines suggest, and NCPA will not favor or disadvantage you by reason of the amount of your contribution or your decision not to contribute. Only U.S. Citizens (or those who have been lawfully admitted to permanent U.S. residence) are allowed to contribute to NCPA PAC. Federal law requires us to use our best efforts to collect and report the name, mailing address, occupation and name of employer for each individual whose contributions aggregate in excess of $200 in a calendar year.

NCPAPAC-2015