Analysis of 2016 Elections

PRESIDENTIAL
Americans fed up with eight years of a sluggish economy and a growing discontent with their leaders in Washington voted to send businessman and political novice Donald Trump to the White House, guaranteeing one of the biggest shakeups in political history. Trump was successful in winning the key states of Florida, Georgia, Iowa, Michigan, North Carolina, Ohio, Pennsylvania, and Wisconsin to defeat former first lady, former senator, and former Secretary of State Hillary Clinton with 306 electoral votes to 232. Clinton had been seeking to make history as the first woman to win the White House, but instead the 70-year-old Trump made history of another sort, becoming the first person elected to the top job without having held a high government office or military command.

SENATE
Republicans held on to the majority in the Senate where they were defending 10 seats vs. 24 Democratic seats. The new Senate line-up will be comprised of 52 Republicans and 48 Democrats, including two Independents expected to caucus with the Democrats.

Republican Leadership
Senate Leadership team in the 115th Congress will largely remain the same.

Democratic Leadership
Senate Democrats held leadership elections, placing some familiar faces in new roles within the caucus. New York’s Senator Chuck Schumer will take the helm as Minority Leader, a position vacated by Harry Reid (D-NV) following his retirement at the end of the 114th Congress.

Majority Leader: Sen. Mitch McConnell (R-KY)
Majority Whip: Sen. John Cornyn (R-TX)
Conference Chairman: Sen. John Thune (R-SD)
Conference Vice Chair: Sen. Roy Blunt (R-MO)
Policy Committee Chair: Sen. John Barrasso (R-WY)
NRSC Chair: Sen. Cory Gardner (R-CO)

Policy Committee Chair: Sen. Debbie Stabenow (D-MI)
Policy Committee Vice Chair: Sen. Joe Manchin (D-WV)
Conference Vice Chairs: Sen. Elizabeth Warren (D-MA) and Mark Warner (D-VA)
DSCC Chairman: Sen. Chris Van Hollen (D-MD)

Key Committees
Finance: Sen. Orrin Hatch (R-UT), chairman; Sen. Ron Wyden (D-OR), ranking member.

HOUSE OF REPRESENTATIVES
All 435 seats in the House were up for grabs and the Republicans continued in control, winning 241 seats to 194 for the Democrats.

Republican Leadership
Senate Leadership team in the 115th Congress will largely remain the same.

Majority Leader: Rep. Kevin McCarthy (R-CA)
Majority Whip: Rep. Steve Scalise (R-LA)
Conference Chairman: Rep. Liz Cheney (R-WY)
Conference Vice Chair: Rep. Elise Stefanik (R-NY)
Policy Committee Chair: Rep. Mark Meadows (R-NC)

Policy Committee Chair: Rep. Jim Cooper (D-TN)
Policy Committee Vice Chair: Rep. Will Hurd (R-TX)
DCCC Chairman: Rep. Ben Ray Lujan (D-NM)

Key Committees
Financial Services: Rep. Sean Duffy (R-WI), chairman; Rep. Maxine Waters (D-CA), ranking member.
**Republican Leadership**

Familiar faces were elected to the Republican House Leadership. Pharmacy champion Rep. Doug Collins of Georgia was successful in his bid for a GOP leadership position and was elected House Republican Conference vice chair. The conference is the party caucus in the House and responsible for electing the Republican leadership, approving GOP member committee assignments, and developing communications strategy. The conference is chaired by another committed champion of independent community pharmacy, Rep. Cathy McMorris Rodgers of Washington.

**Key Committees**

**Energy and Commerce:** Rep. Greg Walden (R-OR-2), chairman; Rep. Frank Pallone (D-NJ-6), ranking member.

**Ways and Means:** Rep. Kevin Brady (R-TX-8), chairman; Rep. Richard Neal (D-MA-1), ranking member.

**Democratic Leadership**

Like the GOP, Democrats returned many of the same figures to leadership positions.

**Speaker of the House:** Rep. Paul Ryan (R-WI)

**Majority Leader:** Rep. Kevin McCarthy (R-CA)

**Majority Whip:** Rep. Steve Scalise (R-LA)

**Conference Chair:** Rep. Cathy McMorris Rodgers (R-WA)

**NRCC Chairman:** Rep. Steve Stivers (R-OH)

**Policy Committee Chairman:** Rep. Luke Messer (R-IN)

**Conference Vice-Chair:** Rep. Doug Collins (R-GA)

**Conference Secretary:** Rep. Jason Smith (R-MO)

**In the States**

**GOVERNORS**

Despite an aggressive financial push from Democrats, Republicans cemented their dominance of the nation’s 12 gubernatorial races, ending with their highest number of governorships since 1922.

The GOP flipped control of governors in Missouri, Vermont, and New Hampshire. That means the party will hold the governors’ offices in 33 states, up from 31. In a shocking night for Democrats on the national stage, these additional losses pushed the party further into the political wilderness in the states, where they have been struggling to compete for years.

Just three seats were considered safe for Democrats, who had to defend governorships in five of the seven most competitive races, including contests in states Obama lost in 2012 that Donald Trump would go on to win: West Virginia, Montana, and Missouri.

**LEGISLATURES**

While things were certainly memorable at the top of the ticket, state legislative races also made their mark. Overall, Republicans bested expectations. Having already reached the peak of control in party history, Republicans will maintain a similar level of control in a year when many expected Democrats to net seats and chambers.

Three chambers switched from Democratic to Republican control: Kentucky House, Iowa Senate, and Minnesota Senate. While four chambers switched from Republican to Democratic control: New Mexico House, Nevada Assembly, and Nevada Senate. In the Washington Senate, Republicans, however, will have functional control as one Democrat will caucus with the Republicans. Lastly, one chamber will be tied: Connecticut Senate.

Community pharmacy was victorious on the state level where there will be 43 pharmacists (36 Republicans and seven Democrats) serving in state legislatures, consisting of reelected and new and legislators in 24 states. Of the 24 incumbent races, all seats were retained. Of the three races with new pharmacist candidates, all won.

**The NCPA PAC contributed to 4 State candidates this election cycle with 2 (50%) winning.**

**Alabama:** The following were not up:

**Arkansas:** Rep. Justin Boyd (R) was reelected.

**California:** Sen. Jeff Stone (R) was not up.

**Georgia:** Rep. Bruce L. Broadrick (R), Rep. Buddy Harden (R), Rep. Butch Parrish (R), and Rep. Ron Stephens (R) were reelected.

**Idaho:** Rep. Susan B. Chew (D) was reelected.

**Indiana:** Rep. Steve Davison (R) was reelected.

**Iowa:** Rep. John Forbes (D) was
reelected. New candidate Sen. Tom Greene (R) was elected.  
**Kansas:** Sen. Vicki Schmidt (R) was reelected.  
**Kentucky:** New candidate Rep. Danny Bentley (R) was elected.  
**Louisiana:** The following were not up: Sen. Fred Mills (R), Rep. H. Bernard LeBas (R), and Sen. Ronnie Johns (R).  
**Maine:** Rep. Robert W. Nutting (R) did not seek reelection due to the state’s term limits. Rep. Paul Chace (R) was reelected.  
**Maryland:** Del. Theodore J. Sophocleus (D) was not up.  
**Mississippi:** The following were not up: Rep. Bobby B. Howell (R), Rep. Eugene Forrest Hamilton (R), Rep. John Read (R), and Rep. H. Nolan Mettetal (R).  
**Missouri:** Sen. David Sater (R), Rep. Keith Frederick (R), and Rep. Lynn Morris (R) were reelected. New candidate Rep. Mike Stephens (R) was elected.  
**New York:** Assemblyman John McDonald, Ill (D) was reelected.  
**North Dakota:** Sen. Howard C. Anderson Jr. (R) was reelected.  
**Ohio:** Sen. Dave Burke (R) was reelected.  
**Oklahoma:** Rep. David Derby (R) and Sen. Rob Standridge (R) were reelected.  
**Oregon:** Rep. Mitch Greenlick (D) was reelected.  
**South Carolina:** Sen. Kevin L. Bryant (R), Rep. L. Kit Spires (R), and Sen. Ronnie W. Cromer (R) were reelected.  
**Tennessee:** Sen. Ferrell Haile (R) was reelected. Sen. Randy McNally (R) was not up.  
**Texas:** Sen. Charles Schwertner (R) was not up.  
**Utah:** Sen. Evan Vickers (R) was not up.  
**Virginia:** The following were not up: Del. Chris Jones (R) and Del. M. Keith Hodges (R).  
**Washington:** Sen. Linda Evans Parlette (R) retired.  

### BALLOT INITIATIVES

Voters in California rejected Proposition 61, which would have capped how much the state’s public health programs pay for medicines at the same level the U.S. Department of Veterans Affairs (which receives deep discounts). The measure failed 46%-54%.

### 2016 Pharmacy Visits

Independent pharmacists face some critical challenges, and NCPA Government Affairs staff works tirelessly on their behalf to promote common sense solutions. While NCPA can provide broad information, legislators want to know how do these issues affect independent pharmacies in my district. An effective way to answer this question is to host your legislator for a visit and tour of your pharmacy or to meet with them face-to-face in their district offices. Such meetings help localize complex issues such as opaque DIR fees and MAC prices that far too often leave independent pharmacies underpaid for their services.

Additionally, a pharmacy tour has the added benefit of providing a legislator a “behind the scenes” look at daily operations and illustrate the important role independent pharmacies play in
the community and the overall health care system. When visiting a pharmacy, elected officials have hands-on opportunity to speak with the hosting pharmacies, the staff, and his or her constituents who visit the pharmacy.

NCPA members held over 80 pharmacy visits or face-to-face meetings with members of Congress in 2015-2016. Some of these visits were highlighted in several posts on NCPA’s blog The Dose and in America’s Pharmacist. If you are interested in hosting your member of Congress for a pharmacy visit, please contact Kental Ann Miller in the NCPA Government Affairs Department at 703-838-2695.

Grassroots:
NCPA Members Actively Engage With Congress

2015-2016 were busy years for NCPA grassroots efforts. NCPA Government Affairs staff worked diligently with Senate and House offices to address retroactive DIR fees. That effort resulted in legislation being introduced, (H.R. 5951 and S. 3308, Improving Transparency and Accuracy in Medicare Part D Spending Act) in both chambers of Congress. In a little over two months, NCPA members sent more than 10,000 email messages to their legislators urging support for this critical measure. Thanks to these efforts, the legislation received the support of 35 cosponsors in the House and eight in the Senate.

Additionally, legislation was once again introduced to address MAC transparency (H.R. 244, the MAC Transparency Act), provider status for pharmacists (H.R. 592; S. 314, the Pharmacy and Medically Underserved Enhancement Act), and any willing pharmacy (H.R. 793; S. 1190, the Ensuring Seniors Access to Local Pharmacies Act). Grassroots contacts from independent pharmacists helped increase support significantly for each of these measures.

NCPA has also continued grassroots efforts at the state level. We have assisted several states with grassroots outreach on issues such as pharmacy audits, MAC pricing updates, and anti-mandatory mail order (AMMO) legislation. We also urged opposition to a proposal in Connecticut that would impose a surcharge on controlled substances.

With the incoming Trump administration and the Republican congressional majorities, 2017 is likely to be one of legislative action. We expect bills will again be introduced to address DIR fees, MAC transparency, and provider status. The groundwork laid in the 114th Congress puts independent pharmacy in a strong position headed into 2017. However, it is imperative that independent pharmacists remain actively involved in grassroots efforts if we are to continue to make legislative progress.

Pharmacy Fundraisers For Key Members Of Congress

In the 2015-2016 election cycle, NCPA organized a number of highly successful fundraisers. Many NCPA members made personal contributions, and NCPA hosted industrywide political action committee (PAC) events. These events raised over $500,000.

Senate
• Sen. Chuck Grassley (R-IA)
• Sen. Jerry Moran (R-KS)

House
• Rep. Rod Blum (R-IA-1)
• Rep. Kevin Brady (R-TX-8)
• Rep. Buddy Carter (R-GA-1)
• Rep. Doug Collins (R-GA-9)
• Rep. Morgan Griffith (R-VA-9)
• Rep. Brett Guthrie (R-KY-2)
• Rep. Ron Kind (D-WI-3)
• Rep. Dave Loebsock (D-IA-2)
• Rep. Tom Marino (R-PA-10)
• Rep. Martha Roby (R-AL-2)
• Rep. Cathy McMorris Rodgers (R-WA-5)

Rep. Bill Posey (R-FL-8) meets with Florida pharmacists in Merritt Island, Fla.
The NCPA PAC is a way to ensure that our industry speaks with one voice in Washington, D.C., and has a powerful political presence in the nation’s capital. In the current election cycle (Jan. 1, 2015–Dec. 31, 2016), the NCPA PAC contributed $750,000 to candidates and party committees at the federal level. Thank you to all who generously contributed with personal funds to the NCPA PAC. Without your support we would not have been able to support so many successful candidates this election cycle!

2016 NCPA PAC MVPS ($5,000 MAXIMUM PERSONAL CONTRIBUTION ALLOWED BY LAW)
- Bradley Arthur, Black Rock Pharmacy
- Shelley Bailey, Central Drugs
- Jay Blackburn, Compliant Pharmacy Alliance
- Jeff Carson, Oakdell Pharmacy
- John Carson, Oakdell Pharmacy
- Brian Caswell, Wolkar Drug, Inc.
- Hugh Chancy, Chancy Drugs
- Charles Cattrell, Medical Center Pharmacy
- Arthur Ennis, Jr., Payless Drugs
- Stephen Giroux, Middleport Family Health Center
- Robert Greenwood, Greenwood Drug, Inc.
- H. Edward Heckman, PAAS National
- B. Douglas Hoey, National Community Pharmacists Association
- Edmund Horton, Tanglewood Pharmacy

2016 NCPA PAC CHAMPIONS ($2,500 OR MORE PERSONAL CONTRIBUTION)
- Michael Butler, Village Health Mart Drug
- Jeff Harrell, Illwaco Drugs
- Sherwood Klein, Elicottville Pharmacy, Inc.
- Lonnie Meredith, The Drug Store
- William Moore, Moore’s Pharmacy
- Anthony Ortiz, Atlas Drug and Nutrition
- Darrin Silbaugh, Harrisburg Pharmacy
- Troy Simons, Foster Corner Drug
- Dave Smith, Retired
- Mike Vinson, Adams Drug
- Lonny Wilson, Pharmacy Providers of Oklahoma

2016 LDF PLATINUM DONORS ($200,000 OR MORE ANNUALLY)
- AmerisourceBergen
- Cardinal Health
- Compliant Pharmacy Alliance Cooperative

The NCPA Legislative/Legal Defense Fund (LDF) supports NCPA’s ongoing political advocacy initiatives including lobbying activities, research, coalition-building, grassroots mobilizations, targeted advertisement, and lawsuits in the states. Government controls more and more of our business and NCPA battles to ensure your ability to grow your business and serve your patients. The LDF is our war chest in the fight. All of our success—this year and into the future—depends on your support.

2016 LDF PLATINUM DONORS ($200,000 OR MORE ANNUALLY)
- AmerisourceBergen
- Cardinal Health
- Compliant Pharmacy Alliance Cooperative

2016 LDF GOLD DONORS ($50,000 OR MORE ANNUALLY)
- Independent Pharmacy Cooperative
- McKesson Corporation
- Professional Compounding Centers of America
- Rochester Drug Cooperative, Inc.

2016 LDF SILVER DONORS ($5,000 OR MORE IN CORPORATE FUNDS ANNUALLY)
- Alliance of Independent Pharmacies of Texas
- American Pharmacy Services Corporation
- Georgia Academy of Independent Pharmacy
- H. D. Smith
- Northeast Pharmacy Services Corporation
- PBA Health
- RJRX, Inc./ Denver Drug, Inc.
- RxPlus Pharmacies, Inc.

NCPA STUDENT CHAPTERS THAT HAVE CONTRIBUTED TO THE NCPA LDF OR NCPA PAC IN 2016
- Auburn University
- Eastern Tennessee State University
- Ohio Northern University
- University of Arkansas
- University of Iowa
- Washington State University

We would also like to thank the 16 student volunteers that made our PAC telethons in March and May successes!
CONTINUED SUPPORT OF NCPA PAC RAISES THE PROFILE OF INDEPENDENT COMMUNITY PHARMACY!

To learn more about NCPA PAC, please contact Kendal Ann Miller at kendal.miller@ncpanet.org or 703-838-2695.

“Are you willing to give $1 a day [to the NCPA PAC] to protect your business and your bottom line?”

—Steve Giroux, PAC Chairman, Middleport Family Health Center, Middleport, NY

## Enrollment Form

Yes! I want to protect my pharmacy by helping elect members of Congress who support community pharmacy!

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<tr>
<th>NAME</th>
<th>NCPA MEMBER #</th>
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<td>COMPANY NAME</td>
<td>OCCUPATION</td>
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☑ Enclosed is my **personal check** for a one-time donation, payable to "NCPA PAC": ☑ $5,000 ☑ $2,500 ☑ $1,000 ☑ $500 ☑ $165 [Dollar A Day] ☑ Other $ _____________

(Partnership and sole proprietorship checks are permitted to PACs; however, corporate funds are prohibited by federal law.)

☑ Please bill my **personal credit card**: ☑ Visa ☑ MasterCard ☑ American Express ☑ Discover

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☐ With monthly contributions of: ☑ $416.65 (maximum allowed) ☑ $250 ☑ $100 ☑ $75 ☑ $50 ☑ Other $ _____________

Or, with a **one-time contribution of**: ☑ $5,000 (maximum allowed) ☑ $2,500 ☑ $1,000 ☑ $500 ☑ $365 ☑ Other $ _____________

Contributions to the NCPA PAC are not deductible for federal income tax purposes. Contributions to NCPA PAC are used for political purposes. All contributions are voluntary. You may refuse to contribute without reprisal. The guidelines are merely suggestions; you may choose to contribute more or less than the guidelines suggest, and NCPA will not favor or disadvantage you by reason of the amount of your contribution or your decision not to contribute. Only U.S. citizens (or those who have been lawfully admitted to permanent U.S. residence) are allowed to contribute to NCPA PAC. Federal law requires us to use our best efforts to collect and report the name, mailing address, occupation and name of employer for each individual whose contributions aggregate in excess of $200 in a calendar year.

Fold and return this form with your contribution to: NCPA PAC, 100 Daingerfield Rd., Alexandria VA, 22314.

For more information, contact Kendal Ann Miller, PAC Manager at 703-838-2695, 703-683-6375 fax, or email kendal.miller@ncpanet.org.