Sunday, October 15, 2017

7:45 – 9:15 am

Gaylord Palms Resort & Convention Center

**Implementation Planner**

Taxes and the Pharmacy Owner: Are You Paying Too Much?

Lawrence Barrett, CLU, ChFC, AEP®, Independent Pharmacy Consulting Group/Sagemark

Consulting Group

**Pharmacist and Pharmacy Technician Learning Objectives:**

Upon completion of this activity, participants will be able to:

1. Discuss 2017 tax laws and the implications for business and real estate ownership.
2. Outline how to use current tax deductions to generate future tax-free retirement income.
3. Discuss strategy changes and next steps regarding business taxes.

**Slides and resources to share with your team can be found at** [www.ncpanet.org/convention](http://www.ncpanet.org/convention)

**Disclosures:**

Lawrence Barrett is an employee of the Independent Pharmacy Consulting Gropu/Sagemark Consulting Group. The conflict of interest was resolved by peer review of the slide content.

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**What do you want to walk away with from this session?**

**Notes:**

**Take-Away Points:**

**Questions that I have:**

**Speaker Bio:**

**Lawrence Barrett**, CLU, ChFC, AEP, is a Select Planner with Sagemark Consulting Private Wealth Services. He has 45+ years’ experience in sales/financial services industry, specializing in comprehensive estate, business succession, retirement and investment planning for high net worth individuals and businesses, and he has built a specialty niche in the independent pharmacy arena. Lawrence works with Cardinal Health/Leader Drug providing Financial, Estate and Business Succession Planning for their Independent Pharmacy Network, and has been a featured speaker for Cardinal among other pharmacy groups and universities.

Lawrence is a member of the Million Dollar Roundtable, the Cleveland Association of Insurance and Professional Advisors, Estate Planning Council, ONU College of Business Administration Advisory Board, ONU Gift and Estate Planning Council, member of the Cleveland Association of Life Underwriters and honored in 1997 with the Third Life Award, Distinguished Alumni Award from ONU in 1997, and National Quality Award. He does motivational speaking for high schools, colleges and businesses.